

* RECRUITMENT WORKSHOP *

HELPFUL HINTS FOR RECRUITMENT.

DO:

- Smile!
- shake hands firmly
- Make eye contact
- Speak clearly
- Be natural and friendly
- Listen to what she's saying
- Be polite!
- Show pride!
- Introduce PNM to Active
- Remember to clue new listeners into the conversation
- Escort PNM all the way to the door
- Introduce officers w/ positions
- Be able to answer her questions accurately
- Know the house!
- Use her name
- Ask yourself: what makes us the best? –exemplify this
- Talk about our house with enthusiasm
- Say “hope you’ve enjoyed yourself!” rather than “good-bye”

DON'T:

- Ever leave your PNM alone!
- Portray negativity about the rush process
- Be distracted by checking out other PNMs
- Interrupt her while she is talking
- Talk about sex, politics, religion, etc.
- Bombard or overcrowd PNM with actives
- Drag her all over the house to meet *everyone*
- Dwell on drinking or partying
- Lie (they deserve honesty)
- Talk about yourself the entire time
- Look at the clock or try to glance at her watch (this will be very obvious)
- Chew gum
- Wear a watch
- Scare her by revealing everything you know about her
- Tell inside jokes
- Bad-mouth other houses; remember, we have to sell the Greek system as a whole before we can sell our house!

WHAT DO WE TALK ABOUT FOR __ MINUTES?! well, here are some ideas!

- Summer jobs
- Sports
- Formals
- Ceremonies

- Scholarship
- Greek Week
- Our Sisterhood
- Leadership opportunities
- The interests of sisters
- Bonding events
- Make connections between sisters and the PNM

more ideas:

BE PREPARED TO ANSWER QUESTIONS SUCH AS:

- How many members do you have?
 - Why did you join this (a) house?
 - Why do you have new sisters instead of pledges?
 - What are your academic requirements?
 - What kinds of activities are your members involved in on campus?
 - Does a sorority take up a lot of time?
 - What do you do besides social functions?
 - Does it cost a lot of money?
 - Can I still have friends that aren't in a (my) house?
 - What do/don't you live in the house?
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PRESENTATION: During open houses, present yourself at your best—with energy, positive attitudes, and overall great appearance. Dressing for the occasion (although it will be “casual”) portrays the feeling that we are taking recruitment seriously!
