

# FETZER VINEYARDS®

— ESTD. IN 1968 —

## **Rooted in rebellion. Commitment to regenerate.**

With nearly 50 years of experience in earth-first winemaking, Fetzer Vineyards is recognized as a leader in environmental stewardship and business ethics. Fetzer Vineyards was the first U.S. wine company to operate on 100% renewable energy, the first to report greenhouse gas emissions to The Climate Registry, and the first certified by the US Zero Waste Business Council. The world's largest B Corp winery, Fetzer Vineyards strives to find the perfect equilibrium between earth, vine and communities to regenerate ecosystems and bring wines of quality and character to the table. In keeping with these values, the company has committed to becoming Net Positive by the year 2030.

Today, our portfolio of brands includes Fetzer, Anthony's Hill, Bonterra, Little Black Dress, Jekel, 1,000 Stories, Vina Maipo, Sanctuary and more. Bonterra Organic Vineyards ('Bonterra'), the leading wine from organically farmed grapes, has been named American Winery of the Year by Wine Enthusiast.

We are looking to hire a full time **Grower Relations Viticultural Technician** to cover the North Coast (Mendocino and Lake Counties), Central Coast (Monterey and Santa Barbara Counties) and the Foothills (Amador, El Dorado, Placer, Tehama, and Lassen Counties). In this position, you will be responsible for the following duties throughout the year:

### **Responsibilities:**

#### **During Harvest:**

Collecting field data including cluster counts, weights and general phenological data as well as perform field sugar testing of grapes for approximately 8 – 12 weeks. Rank vineyards in order of maturation, while working closely with Grower Relations Manager and Winemaking to help determine harvest scheduling.

#### **Post Harvest:**

Working with Growers and Grower Relations Manager on timelines for post-harvest field work: this may include reports on post-harvest field preparations consisting of: pruning timelines, compost additions, cover crop plantings, repairs or improvements to contracted vineyards. Harvest data will also be evaluated, and organized for use in the following season. All data will be tracked and analyzed with use of excel and iCroptrak. Some examples of useful data include: rates of cover crop applied (lbs. -/- acre), rate of compost applied (tons -/- acre) number of re-plants planned / needed. The Grower Relations Vit Tech will also work closely with the Growers and Grower Relations Manager writing reports and relaying any important information (questions, concerns) a grower may have.

#### **Pre Harvest:**

During the active growing season this position will track the progression of growth throughout contracted vineyards in various regions. This data may include but is not limited to: Field observations and dates of bud break throughout all designated districts. Observe and report weather conditions as well as late season weather events (hail, frost, high wind) which may cause damage or crop loss. Review and observe cultural farming practices and canopy management, (tilling, weed control, crop thinning, leaf pulling), crop estimation based on observations of shatter, bunch counts, comparison of historical bunch weight data. Observing and recording any disease or pest pressures within the vineyards and working with Grower Relations Manager and Grower to recommend a treatment / solution. Vit tech will also be responsible for creating and maintaining vineyard maps for all contracted vineyards. These maps will be utilized throughout the season and continually updated with any relevant information. Maps will also be uploaded to iCroptrak and used for creating weekly scouting reports with accompanying data.

**This will be a full time position with peak working hours expected between July through the end of October. Travel via company provided vehicle is typical spending 1-3 days per month in hotels during the off season and increasing to 4-8 days within the active season.**

**Required:**

- Bachelor's degree in a related field (Plant Biology, Plant Science, Viticulture, Horticulture) and or 0-3 years' experience in related field.
- Ability to communicate (written & verbal) in a professional and effective manner with people internally and externally.
- Requires rigorous walking and physical work in vineyards with steep and/or uneven terrain.
- May require work in extreme weather such as heat or cold for extended periods of time.
- Ability to travel throughout the state of California.
- Early morning hours and Saturday work during peak season required.
- Self-directed with the ability to multi-task and meet deadlines.
- Detail oriented with excellent record keeping skills. Data entry and computer work required.
- Must adapt easily to daily changes in schedules, plans and priorities.
- Professional attitude and proper representation of the Company with growers and the public.
- Team work with internal and external contacts.

**Preferred:**

- Viticulture knowledge.
- Lab experience.
- Science related background
- Ag business knowledge a plus.
- PCA license a plus.

**Physical Requirements:**

Ability to lift and carry 50 lbs. as needed; ability to drive motor vehicles/trucks/tractors/ATVs to assigned ranches, work locations and offices; able to work in all weather conditions including but not limited to heat, cold, wet and windy. Ability to walk and perform physical work in vineyards with steep and/or uneven terrain, mud, rocks, dust and soft soil. Ability to climb, crawl, squat, kneel, and bend. Sit for an extended period at a desk or in a vehicle, hand/finger dexterity, and working at computer or in an office or shop setting is required. Valid CA Driver License.

**About Fetzer Vineyards:**

Our California winery operation includes 1000 acres of farmed vineyards and over 3 million cases produced annually. Operations include Mendocino County winery, production and vineyard locations. The company employs 300 across the United States.

**Position Available in:**

North Coast (Covering Coastal and Mountain Regions throughout California)

Fetzer Vineyards' corporate office is located at 12901 Old River Rd Hopland, CA 95449 Hopland is a small town of less than 800 people located at the start of the Redwoods of Northern California. It is about a two hour drive, along scenic U.S. Route 101, north of San Francisco.

**To apply:**

**Apply Online:** Tell us about your passion for the wine industry and send your resume to:  
<http://FetzerVineyards.appone.com>.

Requires successful completion of criminal background, DMV check, (if applicable) and drug screen.  
AA/EOE/M/F/D/V

You will be required to submit verification of your citizenship or legal right to work in the United States at the time of an offer of employment.

*Based in Santiago, Chile, our parent company, Viña Concha y Toro, occupies an outstanding position among the world's most important wine companies. With consolidated sales in 2015 of nearly USD \$1 billion and more than 34 million cases sold globally, the publicly traded company shows the strength of its business model and international leadership, with a presence in over 147 countries.*