



Craig School of Business

Gazarian Real Estate Center



PEARSON
REALTY

AGRICULTURAL PROPERTIES

A Tradition in Trust Since 1919

2016 Agricultural Symposium

Friday, March 18, 2016

11:00 AM – 1:15 PM

Registration begins at 10:45 AM

Keynote Speaker: **Stan Xavier**, President, CEO, and sole owner of Correia-Xavier, Incorporated. Formed in 1992, CX has grown into one of the largest agricultural appraisal firms in California. With 30 years in the business, Stan has been in the unique position to value agricultural properties throughout the most historic land development periods in California, including the explosive development of the California wine grape growing regions, the expansion of the nut industry into its world-wide dominant position, and the dramatic transformation of the California dairy industry. CX serves nearly every financial lender that operates in the agricultural sector. Stan frequently consults on property acquisitions and sales, complex estate and tax planning projects, partnership formations and dissolutions, arbitration and litigation support, eminent domains and conservation easements.

Panelists: **Scott Bozzo**,
Associate Director,
UBS AgriVest LLC

Terry Crawford,
Senior Vice President & Team Leader Agribusiness Lending Group
Central Valley Community Bank

Stanley Kjar
Senior Vice President Agricultural Properties
Pearson Realty, Farm Department

Sponsor: Pearson Realty

Location: Alice Peters Auditorium, University Business Center
5245 North Backer Avenue Fresno, CA 93740

Schedule: 10:45-11:00 – Registration
11:00-11:45 – Stan Xavier Presentation
11:45-12:15 – Lunch and Networking
12:15-12:50 – Intro/Presentation of Panelists
12:50-1:15 – Audience Q&A

To register, please reply to this email or email Gazarian Center Director Jacqui Curry at jacquelinc@csufresno.edu. Please include your full name, company name/affiliation, and email address.

Seating is first come, first serve so please register and arrive early.