



California State University, Fresno

Getting Started with Grants:

Office of Research and Sponsored Programs

California State University, Fresno



Getting Started with Grants:

- Office of Research and Sponsored Programs:
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 - Ms. Nancy Myers, Grants Administrator (8-0836)
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 - Ms. Grace Lui, IP & Grants Administrator (8-0857)
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Getting Started with Grants:

- What ORSP *Must* Do:
 - Review Proposals Prior To Submittal
 - Assure That Agency and University Guidelines Are Followed
 - Negotiate Contract Offers and Details On Behalf of University
 - Review Contracts That Result From Proposals Prior To Signing

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Getting Started with Grants:

- What ORSP *Can* Do:
 - Facilitate Meetings
 - Search for Funding Sources
 - Provide Editing Assistance
 - Help Develop Budgets
 - Submit Proposals on line
 - Biz Flow - PIF

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How Does A Proposal Get Off Campus??

The flowchart illustrates the process of a proposal getting off campus. It begins with 'Finish Proposal and Budget', which leads to 'ONE WAY' and then to 'Contact Grant Administrator to Fill Out Project Information Form (The "PIF")'. From there, the process continues to 'PIF sent electronically For Approval by the PI and then By Department Chair', then to 'PIF sent electronically For Approval By Dean', and finally to 'PIF sent electronically back to ORSP For Provost and VP Administration approval'. A screenshot of a PIF form is shown on the right side of the flowchart.

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- Places To Go To Look for Governmental Funding
 - - Catalog of Federal Domestic Assistance
 - | www.cfda.gov
 - - The Federal Register
 - | <http://www.gpoaccess.gov/fr/index.html>
 - - FedGrants.Gov
 - | <http://www.fedgrants.gov>
 - - Grants.Gov
 - | <http://www.grants.gov/>
 - - U. S. Department of Education Grants Forecast
 - | <http://www.ed.gov/fund/grant/find/edlite-forecast.html>
 - - National Endowment for The Arts
 - | <http://www.arts.gov/grants/index.html>
 - - National Endowment for Humanities
 - | <http://www.neh.gov/grants/grants.html>
 - - California Council for the Humanities
 - | <http://www.calhum.org/>
 - - Foundation Center
 - | <http://fdncenter.org/>
 - - State of California
 - | <https://www.csor.dgs.ca.gov/csor/>
 - Fresno County and Fresno City
 - Contact Purchasing Departments for listings

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Getting Started with Grants:


- *You Cannot Fit Your Round Proposal Into A Square RFP*
 - Ask For Help If You Need A Different Funding Source

Read The RFP

- Then Read It Again
- Then Again

Follow Instructions

This Is The Number One Reason Proposals Are Graded Low



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Getting Started with Grants:

- *Partnerships Add Dimensions That Funding Agencies Love*
 - But Partnerships Are Hard To Manage
 - Proposal Writing Is More Difficult With More Than One Organization
 - Funding Is Typically Made Easier

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ORIENTATION TO GRANTS ADMINISTRATION:
Summary of
Pre and Post Award Activities

Grant Administered By Foundation Through Close-Out

- Provide personnel and payroll functions
- Prepares purchase orders
- Prepares and distributes checks for grant, contract and trust accounts payments

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Talk to us!

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Using agency websites to navigate "Find Funding"

- What is the agency's "mission?" How do they see themselves? How are they organized?
- Search "awards" for typical, similar projects

Subscribe to federal agency List-serves

- <http://www.nsf.gov/mynsf/>
- http://grants.nih.gov/grants/guide/list_serv.htm

Troll agency websites

- <http://www.neh.gov/grants>
- <http://www.csrees.usda.gov/fo/funding.cfm>

You've got to serve somebody...

How does your proposed activity help [insert agency name here] achieve their Mission?

Talk to Program Staff

- The 30-second “elevator” talk
- You are establishing a long-term relationship
- Other appropriate programs, agencies?

- It is their job to be encouraging.....

Frame your project in terms of a solution to the agency's problem/mission

- Use their terminology, phrases
- Your research problem is *central* to their Mission/program
- Your “solution,” using your personnel and in your setting, is the smartest one



- Think **broadly**. Consider the specifics of your project to identify any particular aspects -- geography?, target demographic? -- that might have resonance with an otherwise unlikely funding agency.
- Talk to us or knowledgeable others! We may see or know of appropriate, novel funding opportunities.

We look forward to working with you!

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